



DLRC

# Advancing global patient healthcare through regulatory excellence

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DLRC — award-winning regulatory affairs consultancy

# DLRC Group are proven specialists in global product development and regulatory affairs

We partner with everyone from top 5 pharma to innovative startups, providing expert guidance, tailored strategies, and dedicated support to advance medicinal products and medical devices throughout their lifecycle.

# Thriving in a **dynamic industry**

The life science sector presents transformative opportunities but comes with challenges:

## **Compliance demands**

Evolving regulations require experienced, nuanced handling.



## **Intense competition**

Agility and innovation are key to progressing where others fail.



## **Fiscal pressure**

In a complex environment, creating value fast is essential.

### **The key to success?**

Partnering with an experienced, reliable, and proactive advisor to navigate the regulatory landscape efficiently and effectively.

# Unlocking the benefits of regulatory clarity

No matter your size or goal, a well-managed regulatory strategy brings valuable rewards:



## Ambitious startups

Overcome regulatory hurdles efficiently to reach milestones quickly.



## Expanding biotechs

Access broad regulatory expertise to expand into new markets.

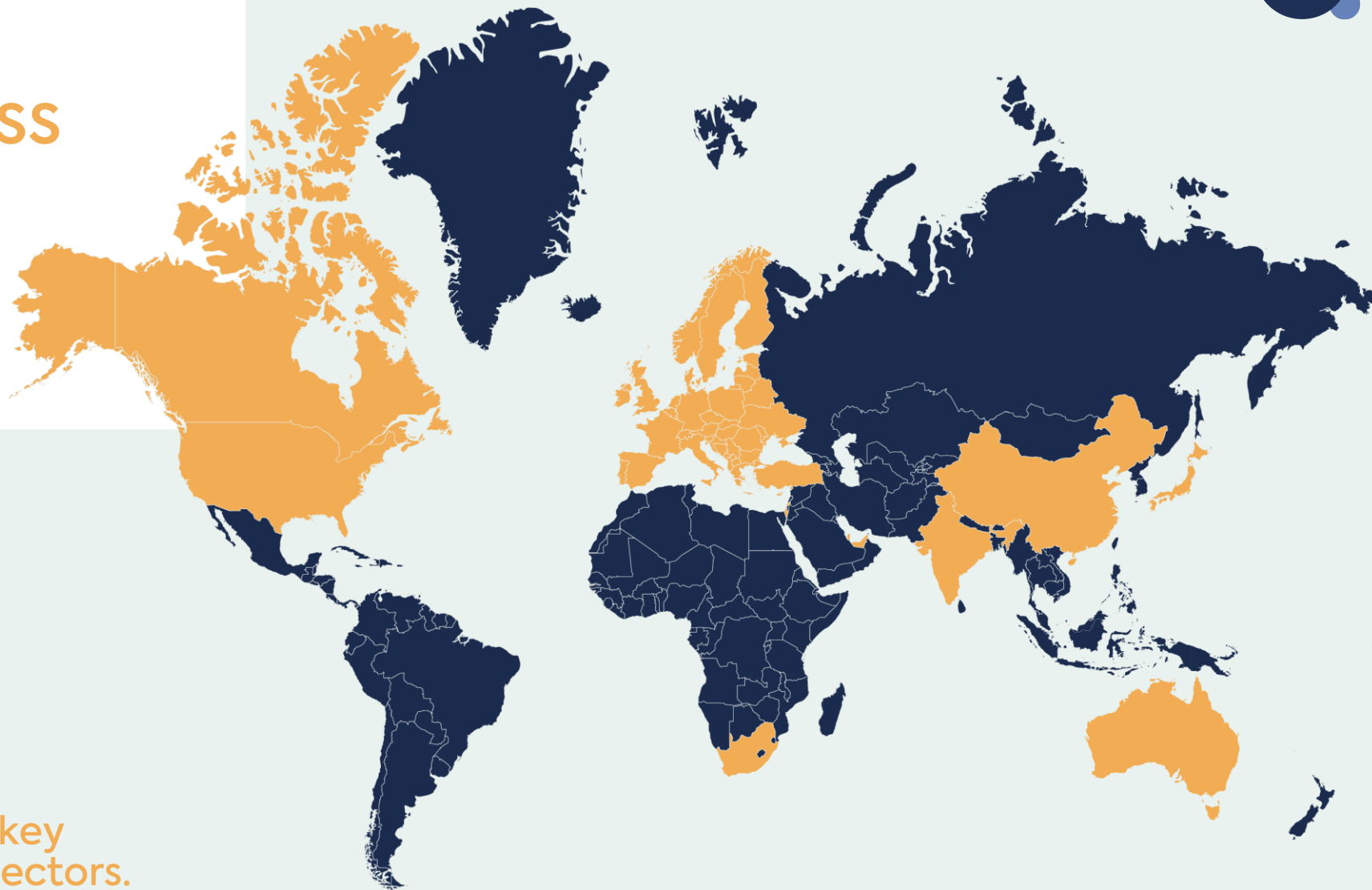


## Established enterprises

Outsource for efficiency and scalability to enhance operations.

# Mapping your path to success

With expertise in **50+ therapeutic fields and tailored services**, we are uniquely positioned to deliver outstanding outcomes globally.



Trusted by over

# 130

clients across key  
markets and sectors.

# Bespoke delivery models to **meet your needs**

At DLRC, we know that a flexible approach is key to effective partnerships. Whatever your objective, challenge, or situation, we can help:



## **Ad hoc support**

Get expert regulatory advice and insights as needed.



## **Project-based**

Opt for full outsourcing or flexible, integrated support for maximum efficiency.



## **Team augmentation**

Quickly integrate skilled professionals into your team for key roles.



## **Virtual regulatory department**

Benefit from end-to-end outsourcing backed by stringent quality standards.



# Global expertise with the personalised approach

We are committed to bringing you an exceptional client experience

## Single point of contact

Enjoy streamlined communication with a dedicated expert managing your needs.

## Shared knowledge

Leverage insights from a large team of professionals with deep industry understanding.

## All-in-one solutions

Benefit from our complete suite of in-house capabilities, services, and resources.

## International reach

Access support and perspectives from our strategically located global offices.



# Our full range of services

<b>Strategy</b>	Global strategic advice	Regulatory route to clinic / market	Gap analysis & due diligence	EU CTR: Implementation & transition planning	Health authority engagement & negotiations	Expedited pathways	Paediatric development
<b>Operations</b>	Procedural management: Global regulatory agencies	Clinical trial applications	Marketing authorisation	Medical and scientific writing	Regulatory operations and publishing	Regulatory lifecycle management	
<b>Representation</b>	US agent	Authorised representative medical devices	Legal representative under EU CTR	SME / ODD / MAH holder			



# Driving your success with industry connections

Our extensive network brings unparalleled benefits

## Access to insights & best practices

Use our broad client insights to understand regulators' stance on complex products.

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## Commitment to innovation

Implement cutting-edge strategies for navigating nuanced regulations.

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## Regulatory intelligence visibility

Benefit from between-the-guidelines advice.

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## A voice for your interests

Have your needs represented and prioritised in the industry.



## Navigating EU Regulatory Filings:

# Strategic and Technical Support for Cell Therapy Medicinal Product

## The situation

DLRC collaborated with a US biotechnology company in the mid-development phase of a Cell Therapy Medicinal Product (CTMP). The client required DLRC's expertise in EU regulatory requirements and CMC to advance their product to marketing authorisation (MA) filing, leveraging the EU's fast-to-market regulatory pathways for products addressing unmet medical needs in an oncology indication.

## Our solution

DLRC successfully guided and assisted the client from their mid-clinical development phase up to the MA filing, including supporting the conditional MA and EU Accelerated Approval strategy, Agency meetings, PIP compliance check and publishing of the MAA.

## The outcome

DLRC helped the client achieve a key corporate milestone for their innovative product, expanding product development and access to the EU region.



We thank you and the entire DLRC team in helping us achieve this milestone!

# Meet the team



**Dianne Lee**  
CEO

Champions DLRC's unwavering dedication to regulatory excellence.



**Kevin Judges**  
Head of Regulatory Solutions

Aligns regulatory and business objectives for a seamless client experience.



**Alisdair Falconer**  
Director of Regulatory Consulting

Leads DLRC's consulting group with emphasis on strategic regulatory delivery.



**Greg Dombal**  
President, DLRC Inc

Drives DLRC's US strategy with 25+ years' experience engaging with regulators.



**Annette Delling**  
Director of Quality

Ensures DLRC aligns to all relevant quality and compliance standards.



**Wafa Bouaziz**  
Managing Director & Head of Regulatory Affairs, Orphix

Steers DLRC's EU operations through strategic regulatory leadership.

# A proven track record of client success

Our work speaks through the lasting impact of our partnerships.

**60**  
Scientific Advice procedures managed

Over **30** Orphan Drug Designations obtained

**250** Clinical studies submissions approved in the past 3 years

Over **250** Clients supported in the past 5 years

**30** INDs submitted and cleared in the past 3 years

# How we can **work together**

1

## Introductory meeting

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Contact us to discuss your needs with our consultants.

2

## Receive our proposal

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Tailored to your needs and the scope of engagement.

3

## Formalise partnership

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We sign agreements and plan a kick-off meeting.

4

## Kick off the project

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Our teams integrate for success.

5

## Seamless engagement

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Collaboration that adapts to your way of working.

# Trust built on excellence and integrity

Our innovative, industry-leading solutions are underpinned by our commitment to:

## Community engagement

Outreach through charity and school partnerships

## Environmental sustainability

Minimising impact and achieving net zero

## Professional development

Unrivalled training and development opportunities

## Diversity, inclusion, and equality

Fostering a fair and inclusive culture

## Employee well-being

Prioritising satisfaction and holistic support

## Anti-bribery and corruption policy

Zero tolerance for bribery and corruption



Your trusted regulatory partner

# Ready to navigate global regulations with confidence?



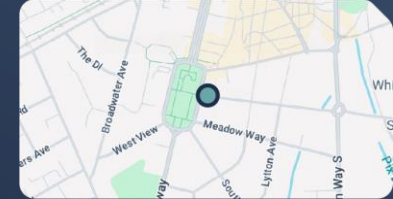
Contact us today to propel  
your project to success.

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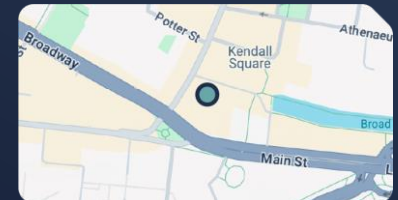
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